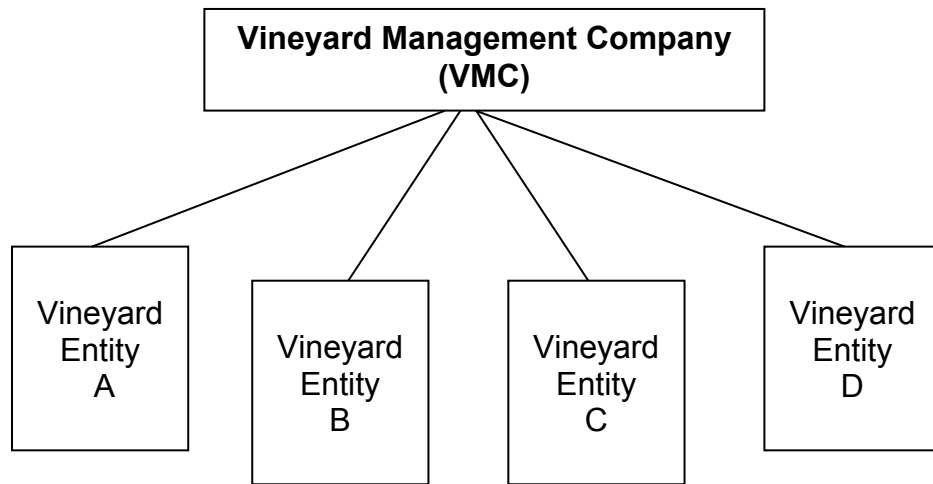


Hypothetical 1

Vineyard Management Company (VMC*) that **manages 4 separate vineyard operations** (owned by 4 separate entities).



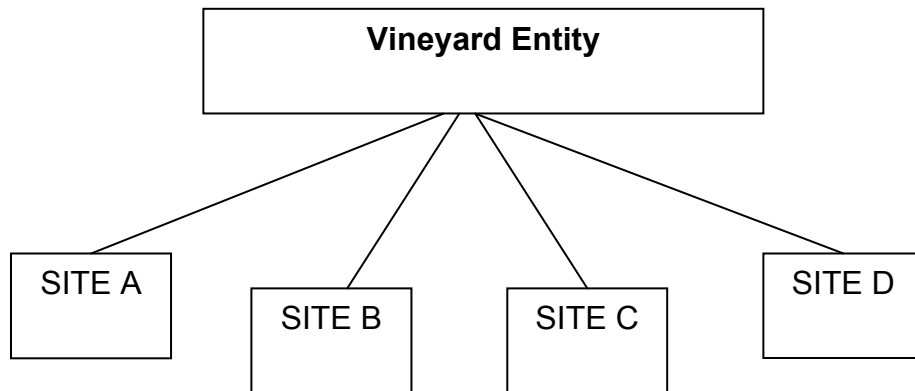
Explanation: In this hypothetical we have a VMC that manages, but does not own, 4 separate Vineyard Entities (businesses). In this instance each individual Vineyard Entity will require a separate Entwine Australia membership. **4 Vineyard Entities = 4 Entwine Australia Memberships.** The Entwine Australia Membership will be registered in the individual Vineyard Entity Name (business name and/or owner's name).

The VMC is required to ensure sufficient personnel from the company have undertaken Freshcare training to ensure adequate management of the vineyards in accordance with Freshcare and Entwine requirements. For smaller scale operations this could be a single person within the VMC. If for whatever reason the person who attended training is no longer managing the vineyards on behalf of the VMC, replacement personnel will need to attend a Freshcare training session.

Note: In this instance a VMC is regarded as a company that manages separate vineyard operations or sites. This can include wineries or any other entity.

Hypothetical 2

Vineyard Entity that **owns 4 separate vineyard sites**



Explanation: In this hypothetical we have a Vineyard Entity that owns 4 separate vineyards sites.

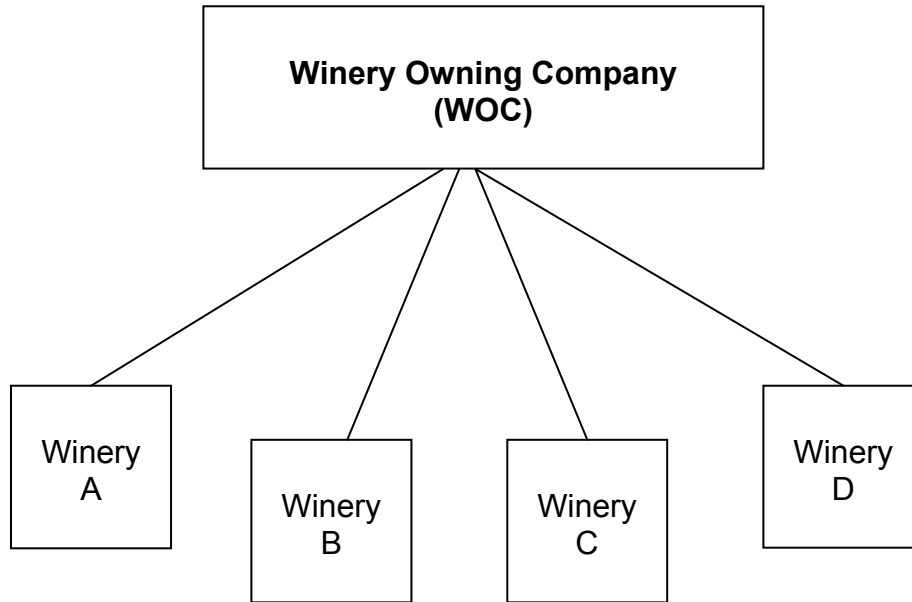
The number of Entwine Australia memberships required for the Vineyard Entity will depend on the location of each site.

If all 4 vineyard sites are located in the same Geographical Indication (GI) region then 1 Entwine Australia membership will cover the Vineyard Entity and all sites. If the vineyard sites are spread across 2 GI regions, the Vineyard Entity will require 2 Entwine Australia memberships (one for each 'cluster' of vineyards within a GI Region); and so on. A management representative for each 'cluster' will be required to attend Freshcare training, and will be responsible for ensuring that the vineyards in that GI region are managed in accordance with Entwine requirements.

Note: A management representative responsible for the management of the Freshcare Program on each site must complete Freshcare training. This may be an individual representative of the Vineyard Entity managing all 4 sites; or 4 representatives managing each site individually (it need not be the owner of the Vineyard Entity unless they are the responsible management representative).

Hypothetical 3

A Company that owns multiple wineries



Explanation: Similar to hypothetical 2, this example shows a company that owns *and* manages 4 separate wineries.

A separate Entwine Australia membership will need to be gained for each individual winery (A, B, C and D) regardless of location.

If the Freshcare program is managed by each of the wineries individually, a person from each individual winery (A, B, C and D) will need to attend a Freshcare training session to ensure the winery is managed in accordance with Freshcare and Entwine requirements.

Alternatively, if the WOC has one representative who manages the Freshcare program for each of the individual wineries (A, B, C and D), only that representative is required to undertake Freshcare training; they can then be the nominated trained representative for each Winery. If for whatever reason the individual who attended training is no longer managing the wineries on behalf of the WOC, replacement personnel will need to attend a Freshcare Environmental Winery training session.

Please Note: Combinations of all three hypotheticals are also possible. For example: a company that owns 2 Wineries and 2 Vineyard sites within the one GI region would need to register the wineries separately with Entwine Australia and could have the Vineyard Sites registered as one membership to Entwine Australia. In this instance the person/s managing the Freshcare Environmental Winery and Viticulture programs would need to undertake Freshcare training (this could be one individual managing the Freshcare and Entwine requirements on both the winery and viticulture sites or a number of representatives that are managing the winery and viticulture sites separately). This document refers to Freshcare certification only. However, these Entwine Australia membership hypotheticals above can also be applied to operators using ISO14001 certification.