

WFA Member Offers 2009/10

The following exclusive offers from the Federation's Network Partners and Corporate Supporters are available to all WFA members. Please contact the Partner directly to redeem offers.

Dig Marketing Group

Marketing specialists in the food, beverage and hospitality industries

- A free 2.5-hour consultation with Directors Jamie Cook and Angie Bradbury
- A comprehensive Business Health Check valued at \$5000

T: (03) 8606 3700

E: info@digmarketing.com.au

www.digmarketing.com.au

- Free use of SP&A Melbourne boardroom for up to three meetings a year (subject to availability and minimum notice of two weeks)
- 10% discount on asset valuations for WFA SME members who are non-current clients (valuations valued at approximately \$750)

T: (03) 9822 1333

E: sampat@sampaton.com.au

www.sampaton.com.au

Growth by Design

Business development consultancy for the wine industry

- A free one-hour business coaching consultation
- 10% discount on standard consulting fees for business strategy, cashflow, KPIs and financial performance matters
- 10% discount on *WinForecast* financial forecasting software
- 50% discount on Winery Financial Analysis Report based on data supplied by the winery (minimum \$1000 value)

T: (02) 9569 7144

E: wfaoffer@growthbydesign.com.au

www.growthbydesign.com.au

Winetitles

Specialist wine industry publisher

- 5% discount on *Australian and New Zealand Wine Industry Directory*
- 5% discount on book purchases from Winetitles Bookstore (www.winebiz.com.au)
- A free MyWineJob advertisement (value \$165)
- Two bonus issues with 12-month subscriptions
- Free subscription to Daily Wine News e-newsletter (www.winebiz.com.au/dwn)

T: (08) 8369 9500

E: info@winetitles.com.au

www.winetitles.com.au

Longfellows Group

Wine industry insurance brokerage

- A free, obligation-free Risk Management Assessment that defines the areas of exposure of the winery / vineyard operations.
- 10% discount on the general price of an insurance package (subject to loss history);

T: 1800 337 701 (toll free)

E: insurance@longfellows.com.au

www.longfellows.com.au

WBM

Australia's Wine Business Magazine

- Two for one WBM subscription free (posted to the same address)
- Up to 10 free subscriptions to *The Week That Was*, WBM's weekly e-bulletin

T (08) 8362 3122

E: info@awbm.com.au

www.awbm.com.au

Sam Paton & Associates

Agribusiness Valuers, Agricultural Economic Analysts and Compensation Consultants

(In strategic alliance with Performance Viticulture Plus and CJA Lee Property)

- Free member helpline for 15-minute consultation on viticultural / property valuation matters

Volkswagen

Volkswagen offers WFA Members preferential pricing and a fixed dealer delivery fee on all current Volkswagen and Škoda models. The offer does not apply to options and accessories and some limited edition models and cannot be used in conjunction with any other offer.

To receive corporate rates you will need a Membership Confirmation letter from WFA. Contact Member Services on (08) 8222 9255 or wfa@wfa.org.au